

Calgary's Barclay Street Real Estate joins TCN Worldwide network

Local company expands reach

BY MARIO TONEGUZZI AUGUST 10, 2011

Presented By:



Barclay Street Real Estate Ltd. is an active commercial real estate firm in the Calgary market.

Photograph by: Leah Hennel, Calgary Herald

CALGARY — A Calgary-based commercial real estate company has joined forces with a global network, expanding its reach internationally.

Barclay Street Real Estate Ltd., with offices in Calgary and Edmonton, is the newest member to join TCN Worldwide based in Plano, Texas, a consortium of independent commercial real estate firms with about \$21.6 billion in annual transactions and over 80 million square feet of space under management.

“As a leading full-service commercial real estate firm based in Western Canada, we strive to continually provide our clients with the best possible solutions to their real estate objectives and our partnership with TCN Worldwide will facilitate our ability to offer an expanded array of services, expertise and global coverage,” said David Wallach, president of Barclay Street.

The company deals in real estate investments, sales, lease advisory, office leasing, retail leasing, industrial sales and leasing, as well as development and strategic planning. It currently manages about 1.6 million square feet of commercial property in Calgary and Edmonton.

Ross Ford, president and chief executive of TCN Worldwide, said Barclay Street matched its “existing members’ culture and style.”

Formed in 1989, TCN Worldwide is comprised of over 1,200 commercial real estate professionals serving more than 200 markets worldwide.

mtoneguzzi@calgaryherald.com