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February 14, 2011

Letter of Reference for Barclay Street Real Estate Ltd. – Property Management

Dear Sir or Madame:

I am pleased to provide a professional reference for the team at Barclay Street Property Management, lead by Dennis Villeneuve. Cleanmax is a commercial janitorial firm with a long history in the Calgary market; we have worked for a wide variety of customers in the property management industry. There are many reasons we have great respect for the team at Barclay Street.

1. Professionalism

Dennis and his team can always be counted on to say what they mean & mean what they say; to follow-up and follow-through. They get things done and they are good communicators, which helps us do our job quickly and efficiently. I would describe their operating style as demanding but fair, and they are always willing to listen to ideas.

2. Trust and Collaboration

As a contractor, when your client demonstrates trust in you, you will work harder and provide better pricing, simply because you don't have to factor in all the intangibles. Barclay Street has a great reputation in Calgary for working collaboratively with contractors and as a result, they get the best value out of their contractors on behalf of their clients.

3. Expertise

Actually having a depth of knowledge and experience in building management and operations is getting rarer in the marketplace. It seems like a lot of property managers we see are "delegators" with little basic knowledge or experience. The Barclay Street team is qualified and experienced, , which is reflected in their positive tenant relationships. I'm always impressed with their willingness to "get their hands dirty" and keep buildings functioning properly.

4. Leadership

Great companies have great leaders. Dennis Villeneuve and David Wallach are well respected leaders who have attracted great people and built solid teams. We value their ethics and integrity.

I have no hesitation in saying Barclay Street Property Management is a premiere property management company in Calgary. Please do not hesitate to call me directly for further information.

Sincerely, CLEANMAX INC.

Bill Todd, B.Comm. President