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To meet the whole team, visit our website;

<http://www.barclaystreet.com/our-team/property-management>

Who... or What is Barclay Street Real Estate Property Management?

Barclay Street Real Estate is a full service real estate company with a primary focus to provide expert service to the property management industry. For over 30 years Barclay Street has capitalized on the strength, dedication and experience of its people to provide a comprehensive package of real estate services to its wide array of commercial, industrial, and retail property owners and tenants across western Canada.



This experience has proven invaluable in a variety of scenarios including the transition from the completion of construction to tenant occupancy, exchanging of a building from one manager/owner to another, as well as throughout the continued operation of real estate property. Our management portfolio in Calgary and surrounding area currently includes 36 commercial properties totaling over 1,250,000 square feet.

This newsletter is a new initiative designed to provide you with valuable information that may assist you in the more efficient and profitable operation of your building(s), keep you up to date with industry trends, and help you to get to know our team. We hope you enjoy!

Meet the Team

Barclay Street Real Estate's valued clients have access to a variety of extremely qualified and dedicated personnel at the local level. Our senior management team of representatives in Calgary are responsible and directly involved in the management of their buildings to ensure the highest quality of services are being provided at all times.

The Barclay Street Property Management team is lead by Vice President and General Manager Dion Chrapko, and consists of three Property Managers with more than 116 years of combined experienced. Barry Meckelberg, Shirley Ganong and Olga Leonova are supported by the Property Administrator, Erin Reid and a dedicated Accountant, Anjani Santilal. In the field, a team of highly qualified and experienced Maintenance Mangers including Pat Farrell, Trevor Whalen, Dan St. Pierre and Gerson Ramirez, are actively keeping an eye on every aspect of our properties.



In this issue, we are pleased to introduce you to Barry Meckelberg, Condominium and Commercial Property Manager here at Barclay Street Real Estate. With over 15

For more information on these energy savings tips, visit;

http://eponline.com/articles/2007/04/01/tips-top-10-ways-for-commercial-buildings-to-save-energy.aspx?sc_lang=en

To discuss the management of your property, contact Dion Chrapko at:

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years of property management experience, Barry has worked with hundreds of tenants and property owners throughout Calgary. In 2010, Barry joined Barclay Street Real Estate and has helped the Property Management team take care of its large portfolio of managed properties.

Cost Savings Tips for Your Building(s)

In this economy, savvy landlords are focused on the bottom line more than ever. Barclay Street Real Estate Property Management is focused on ensuring that the operation of client space is as cost effective as possible. Studies show that increasing Energy Efficiency reduces operating costs and now you too can experience the savings by applying these 5 simple tips to become more energy efficient!

1. Check that Equipment Is Functioning as Designed

Regularly inspect all equipment and controls to ensure they are functioning as designed.

2. Consider Your Cleaning Options

Occupancy Sensors - Install motion sensors that will turn lights on when motion is present and automatically turn them off when the floor is vacant.

Coordinate -- Have janitors coordinate with the security crew to walk through the building and turn off equipment that was inadvertently left on.

3. Encourage Tenants to Turn Off Equipment

During off hours, make sure to power down everything, such as copiers and kitchen equipment. Use cleaning/security personnel to turn off miscellaneous items such as coffee pots, kitchen equipment and individual office lights.

4. Institute an Energy Awareness Program


Tell everyone about your commitment to energy savings. Use your company newsletter and company/building announcements to keep tenants informed about your energy savings goals and how they can both help and benefit.


5. Harvest Daylight


Locate workstations requiring high illumination adjacent to windows.

Tenant Service is “In the Building!”

Connect Serve

Utilizing the tenant service brand of **Connect**  **Serve** we have set priorities in our tenant service delivery that surpasses our counterparts 24/7 in the property management industry and makes us the first choice of tenants and owners.

Offering both telephone and internet access to **Connect**  **Serve** we have developed an approach that is both user friendly and very timely for our building occupants.

Whether you are an owner occupied building or have multiple tenants, **Connect**  **Serve** will provide you with the optimal level of service to ensure the comfort and productivity for all occupants!

