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To meet the whole team, visit our website;

<http://www.barclaystreet.com/our-team/property-management>

Focusing on the Fundamentals...

The Barclay Street Real Estate team recently gathered in Banff to host our annual company retreat in October and to celebrate a year of successes and accomplishments. What became the underlying message of the retreat was the continued focus on the fundamentals to ensure future success.



The fundamentals discussed at great length in the retreat stemmed around our core values such as a purpose to deliver industry leading service through the genuine care and interest in our clients' success. We lead ourselves through the consistent execution of our company vision based on respect, passion and client based action. We conduct ourselves in the highest levels of competence, etiquette and accountability to the client. We strive toward the highest levels of personal, professional and financial attainment through the realization of client-centered

growth and execution. Finally, we approach life and business with equal zeal, keeping both in perspective, growing forward as people and professionals together.

The retreat was tremendous success for as it was a compass providing a bearing for Barclay Street employees to re-focus the company values that had resulted in the successes achieved in 2013 which included growing the portfolio by approximately 33% to 1.5 million square feet and the amazing recovery we experienced in having buildings in the portfolio operating again after the unprecedented flood in June – it truly is about the **FUNDAMENTALS**.



Meet the Team...



Trevor Whalen has over 10 years of commercial experience in maintenance/building operator capacity.

As the Maintenance Manager of Commercial Properties, he is responsible for the upkeep of a number of suburban office and retail properties in the Calgary area. As well, Trevor has his 5th Class Power engineering Certificate from the Southern Alberta Institute of Technology.

To discuss your risk management needs, please contact Dion Chrapko at:
403.294.7196 or
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Managing The Risks In Your Property...

Managing risk is central to every business decision, especially when it comes to commercial real estate. Property owners and operators need to fully understand those factors that pose a potential hazard to operations at their properties in order to take appropriate measures to mitigate unacceptable risks. Barclay Street's Continuity and Risk Management program is unique in the commercial real estate industry because of our ability to identify and categorize property-specific risk, and to specify mitigation options to reduce risk to an acceptable level.

Owners and operators who want to safeguard their entire real estate investments, including IP and brand reputation, can benefit from our in-depth analysis of location-specific risks, threat vectors, and mitigation options.

What Types of Business Continuity and Risk Management Services Can Barclay Street Provide?

All-hazards risk assessments

Our managers and operations personnel can evaluate any property or portfolio, to identify location-specific factors that pose a risk to the property, its operations or the people who use it. Our assessments focus on natural hazards, man-made hazards (such as crime, and civil unrest such as the G8 event), and proximity risks.

Site suitability

We identify factors that you should bear in mind as you begin the site selection process, and especially those that pose an unacceptable level of risk to the property.

Terrorism assessments

Our uniquely skilled and experienced managers can evaluate your property from the various external threats, identify its vulnerabilities and outline specific ways to mitigate these risks.

Comprehensive security

We can evaluate your existing security program's technical security systems and physical security protocols in light of the risk environment in which your property or portfolio operates and specify options to better protect your asset(s) as well as potentially reduce costs.

Business continuity plan

A workable business continuity plan is critical -your occupants rely on business continuity even in the most dire of exigent circumstances. Our experts can evaluate or develop your plan against the risk environment in which your properties operate to ensure that they are up to the challenges that they face.

For more information on managing risk at your property, contact Dion Chrapko at Barclay Street Real Estate:

Phone: 403-294-7196

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